

**BEING #1
NEVER
GETS OLD.**

RE/MAX Mountain West

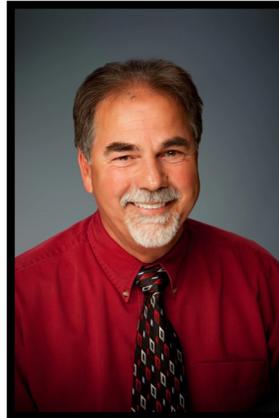


January 2026

Bob Lario— A Legacy of Leadership and Service

June 20, 1946 — December 10, 2025

Robert (“Bob” “Blackie”) Lario, our esteemed Broker/Owner of the RE/MAX Mountain West offices, unexpectedly passed away at his home in December. Bob began his distinguished real estate career in 1975 and quickly recognized the strength and potential of the RE/MAX brand and the opportunity it offered to support the growth and success of both his company and its agents.



Emeritus Award in 2019, celebrating 40 years of membership, leadership, and meaningful contributions at both the local and national levels. He was a firm believer in education and ongoing training and devoted countless hours to mentoring new agents. Through his guidance and commitment, RE/MAX Mountain West agents consistently ranked among the

top producers in Delta County.

Over the years, Bob purchased several RE/MAX franchises and opened offices in Paonia, Hotchkiss, Cedaredge, and Delta, Colorado. His vision and leadership later led to a merger with a RE/MAX franchise in Carbondale, followed by the purchase of the Glenwood Springs franchise, further expanding the RE/MAX Mountain West presence across the Western Slope.

It would be impossible to fully capture all the ways Bob touched our lives, our business, and our community. We are all better for having known him and for having benefited from his mentorship, generosity, and unwavering standards. It is our great privilege to carry forward Bob’s legacy at RE/MAX Mountain West, where his teachings, values, and example will continue to guide and inspire us for years to come.

In recognition of his decades of dedication and service, Bob was honored with the REALTOR®

There will be a celebration of life on April 10, 2026 at Big B’s Delicious Orchards.

Paonia Office
225 Grand Ave.
Paonia, CO 81428

Cedaredge Office
975 S Grand Mesa Dr.
Cedaredge, CO 81413



REMAX

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the
NEWS ...



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**The Delta Montrose Community Concert Association:
Celebrating Over 70 Years of Live Music**

For more than seventy years, the Delta Montrose Community Concert Association has played a vital role in enriching the cultural life of western Colorado. Founded on the belief that great music should be accessible to everyone, the Association has consistently brought exceptional professional musicians to our region—artists whose performances are more commonly experienced in large metropolitan concert halls than in rural communities like ours.

This long-standing tradition reflects the strength and spirit of our community. Generations of local residents have gathered to share in live music that inspires, entertains, and connects us, creating lasting memories and a shared sense of pride in what we are able to offer right here at home.

An adult season ticket costs just **\$55** and includes **five concerts each season**, presented from September through May. These performances span a wide range of musical genres and styles, showcasing extraordinary vocalists and instrumentalists and offering something for audiences of all ages and musical tastes. The value of the season ticket is matched only by the richness of the experience—live music performed at the highest level, enjoyed close to home, and shared with neighbors and friends.

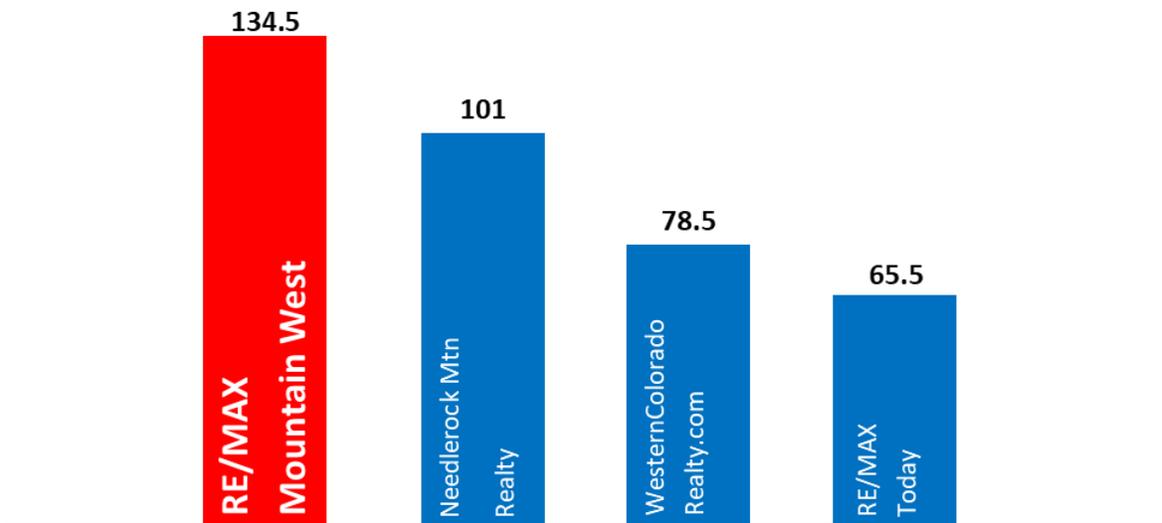
The Delta Montrose Community Concert Association continues to thrive because of community support and a shared commitment to the arts. To learn more about concert venues, ticket options, and the upcoming lineup of nationally recognized performers, please visit www.concertassociation.net.



DELTA COUNTY SALES by UNITS

RE/MAX MOUNTAIN WEST PREMIER MARKET PRESENCE

1/1/25 - 12/31/25





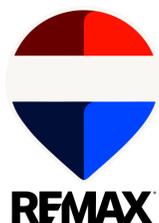
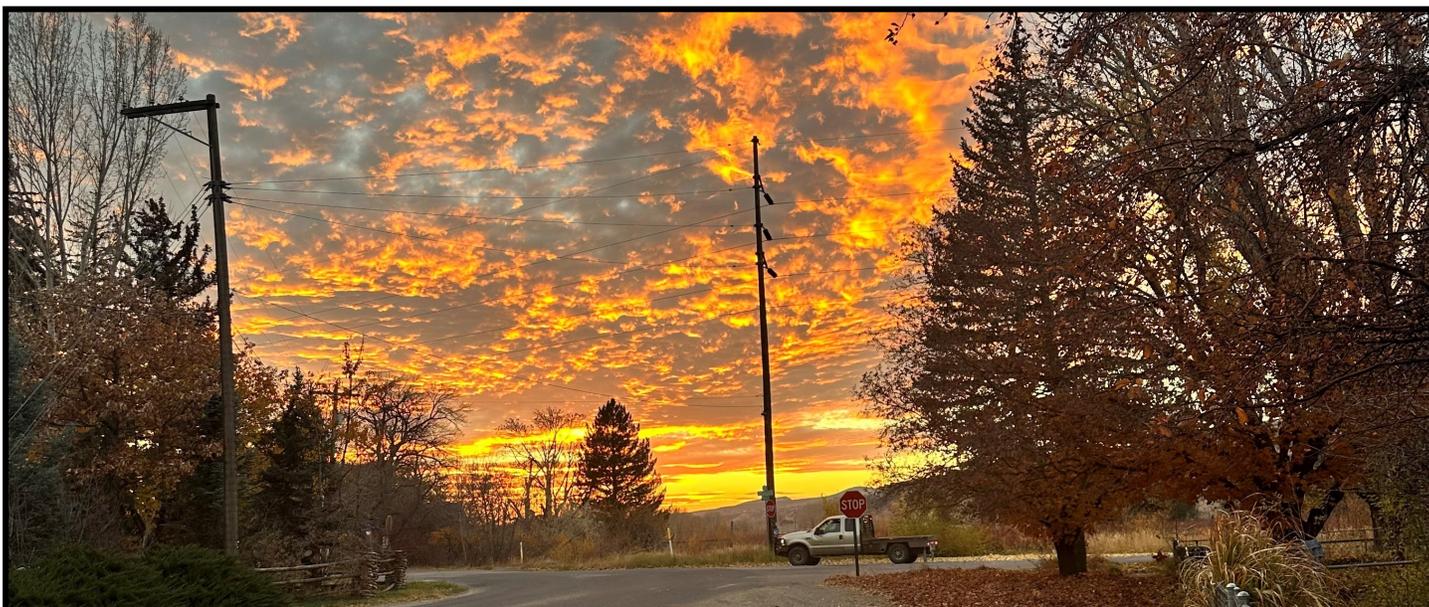
Community Calendar

[Paonia/Hotchkiss/Crawford](#)

- **Silent Social Hour—every 2nd Thursday of the month @6pm Fiona’s Bartique**—hosted by the Paonia Literary Project, bring a book to read, purchase a cocktail or mocktail and enjoy an hour of silent reading! For more information head to the Paonia Literary Project **Instagram: [@paonialitproject](#)**
- **Second Friday Art Walk—Downtown Hotchkiss 5-8pm**— join the community every 2nd Friday of the month for a full evening of art, music and community spirit. For more information about this and other events go to the **North Fork Valley Creative Coalition Instagram page: [@nfvcreativecoalition](#)**
- **Trivia Night @ The Creamery—Feb. 20th 6-8pm**—every third Friday of the month grab your friends and put your knowledge to the test. No reservation needed, \$5 at the door. **[Creameryartscenter.org](#) for more information and events**
- **Paonia Public Library** has a full calendar of events coming up! Visit their website to find out more about their offerings like Children’s Crafternoon, Improv, Tech Tuesdays, Book Clubs and more...something for everyone! **<https://deltalibraries.org/paonia/>**
- **4th Annual Wine & Cheese Fundraiser—Feb. 28th 6-8:30pm**— **benefiting the Crawford Fire Dept & Annual Fireworks Fund**, this event is a great way to enjoy delicious bites and create meaningful community support! Event will be at Crawford Town Hall & Tickets are \$40. For more information call **[Cindy \(919\)795-8968](#) or [Cathy \(970\)986-9448](#)**
- **Crawford Community Church Valentines Potluck - Feb.12th 12pm** —all Crawford area ladies are invited, dress in your finery and fun hats—bring a potluck dish to share! **[Sponsored by the Fruitland Mesa Club](#)**

[Cedaredge/Delta](#)

- **Delta-Montrose Community Concert Association**—will be hosting some incredible performers in 2026. Feb. 25th: Aria Nouveau, March 24th: The French Family Band, April 24th: The Suits. **For more information visit: concertassociation.net/DeltaCo/**
- **Grand Mesa Arts Center has some incredible programming set for 2026!** Concerts, a community plant & seed swap and the Grand Mesa Songwriter Festival, you’re sure to find something for the whole family: **www.gmaec.org/events-1**
- **Delta Farmers Market: Vendor Meet & Greets—Feb 11th 4-7p & April 4th 2-5p**—at the Delta Public Library. All vendors, new and seasoned, are welcome to join and share ideas for the 2026 market season. If you have questions or are looking for more information please email: **deltacofarmersmarket@gmail.com**
- **Cedaredge Public Library**—will be hosting some incredible **workshops & clubs like Graphic Novel Club, Teen Valentines Cookie Decorating, Fancy Nancy Day, Cozy Coloring** and more! Information can be found at: **<https://deltalibraries.org/cedaredge/>**



225 Grand Ave.
Paonia, CO 81428

POSTAGE



TO:

Know someone who'd like this newsletter? Let me know!

Delta County Real Estate

Year to date (YTD) Comparison Report as of Dec. 31st 2025

Sold Listings— 441 (2024) vs. 437 (2025), a decrease of 0.9%

Median Sales Price— \$380,000 (2024) vs. \$385,500 (2025), an increase of 1.4%

Days on Market Until Sale— 119 (2024) vs. 112 (2025), a decrease of 5.9%

New Listings— 616 (2024) vs. 728 (2025), an increase of 18.2%

Average Sales Price— \$420,807 (2024) vs. \$438,444 (2025), an increase of 4.2%

Inventory of Homes for Sale— 174 (2024) vs. 219 (2025), an increase of 25.9%

YTD Average Sales Price by Area

Delta Area - \$379,797

Surface Creek - \$448,843

North Fork - \$513,063